



phoenixNAP's Data Security Cloud Wins Channel Partners Excellence in Digital Services Award

Channel Partners Conference and Expo recognizes phoenixNAP's Data Security Cloud with the Master of Disaster award

Phoenix, March 3, 2020 - [phoenixNAP®](#), a global IT services provider offering security-focused cloud infrastructure, dedicated servers, colocation, and specialized Infrastructure-as-a-Service (IaaS) technology solutions, today announced that it was recognized with an Excellence in Digital Services Award by Channel Partners Conference and Expo. The award is presented in the Master of Disaster category, which honors partners that “take creative steps to protect customers from data loss and the resulting business disruption.”

As a secure multi-tenant cloud service, phoenixNAP's Data Security Cloud provides core protection for business data. Built in collaboration with technology industry leaders, the solution leverages cutting-edge hardware and software technologies to provide the highest level of data security. In 2019, Data Security Cloud was updated to include advanced threat intelligence, backup, vulnerability scanning, and threat risk intelligence features. It has also been made available in two pricing plans to make it easier for organizations to deploy it in a form their business requires.

“We are honored to be recognized for our efforts in the field of security and data protection,” said Joel Wilhelm, Channel Sales Director at phoenixNAP. “This has always been our company’s core focus and the Excellence in Digital Services award confirms that we have been able to meet industry’s expectations. We will continue to improve our Data Security Cloud in a mission to build the world’s most secure cloud platform and provide protection today’s organizations need. A great part of this effort is also empowering our partners to deliver the service to their clients, and we will continue to work to make this easier for them.”

Channel Partners Conference Excellence in Digital Services awards recognize innovation and creativity in delivering technology services. The award is presented in ten categories, including Master of Disaster. Dedicated to companies with excellent achievements in the field of security and protecting data from disasters, this category addresses one of the most critical needs of today's business.

This year's awards will be officially presented at the [Channel Partners Conference & Expo](#), which takes place March 9-12, 2020, at The Venetian & Sands Expo in Las Vegas.

“This is our second product award at Channel Partners Conference and Expo and is again a result of collaborative efforts of multiple teams in our company,” said John Hardie, Managing Vice President of Sales at phoenixNAP. “We are united in a vision to build the world’s most secure cloud platform and Data Security Cloud is a product of that vision. I would like to thank everyone who contributed to making it a great product and everyone who recognized its values for modern business.”

Learn more about [phoenixNAP's Data Security Cloud](#).



phoenixNAP is Microsoft Gold Datacenter partner, Platinum Veeam Cloud & Service Provider (VCSP) partner, and a Premier Service Provider in the VMware Cloud Provider Program. PhoenixNAP is also a PCI DSS Validated Service Provider and its flagship facility is SOC Type 1 and SOC Type 2 audited.

About phoenixNAP

phoenixNAP® is a global IT services provider with a focus on cybersecurity and compliance-readiness, whose progressive Infrastructure-as-a-Service solutions are delivered from strategic edge locations worldwide. Its cloud, dedicated servers, hardware leasing, and colocation options are built to meet always evolving IT businesses requirements. Providing comprehensive disaster recovery solutions, DDoS-protected global network, hybrid IT deployments with software and hardware-based security, phoenixNAP fully supports its clients' business continuity planning. Offering scalable and resilient OpEx solutions with expert staff to assist, phoenixNAP supports growth and innovation in businesses of any size enabling their digital transformation.

phoenixNAP's Channel Partnership program is designed to create new opportunities with ease and help partners generate new, recurring revenue streams. A key principle of the phoenixNAP channel partnership program is "support and guidance." phoenixNAP's team offers a personalized onboarding process to arm its partners with everything they need.